## EAST COAST REGIONAL TRAINING EVENT 2010

The CU\*Answers Managed Services (CMS) Team has planned a valuable curriculum for your 2010 Regional Training Event in an entirely new format. The team is prepared to offer classes in three segments, each focused on one business discipline as described in the breakout below.

On May 11th and May 12th the location is: CorePlus Federal Credit Union

> 202 Salem Turnpike Norwich, CT 06360

860-886-0576 or 1-800-724-0779

Overnight accommodations Holiday Inn recommended: http://www.holidaynorwichhotel.com/ The hotel is within walking distance of CorePlus.

Tuesday, May 11

9:00 am to 12:00 pm All About Dashboards: Leadership Focus & Management

Reporting

Look at your own credit union data. Learn keys to interpreting statistics and trends from information captured through daily

activities.

1:00 pm to 4:00 pm **Configuring your Lending Decision Model** 

Examine the loan queue, your membership capacity, and your

markets. Discover how configuring the decision model can

maximize results.

Wednesday, May 12

9:00 am to 12:00 pm

**Tiered Services Program** 

Learn how to use your membership base and products to set goals, reward your members, attract their loyalty and continued business. Gauge and increase member participation in your

credit union's financial products and services.

Register for classes here: http://cuanswers.com/education/syllabi/?course=RT.2 Seating is limited. Please register early.

The format offers a workshop environment which will be well worth the investment of your time. Put your knowledge to work immediately while learning the principles of the CU\*BASE GOLD product while translating your credit union's activities into increasing member activity and extending your market share.

## Preparing for these workshops - What to Bring:

- Your **notebook PC** Pre-loaded with **CU\*BASE GOLD** Don't forget your power cable and mouse.
  - > If your notebook PC does not have CU\*BASE GOLD installed, please contact WescoNET at 800-327-3478, choose Option 3.
  - Allow 2 weeks from the time of your request for the service to be completed.
- Ideas and plans for implementing the Lending Decision Model
- Other learning tools common to attending educational classes

We are here to assist you in preparing for this training event. Please contact Education Services at education@cuanswers.com or call 800-327-3478 x144 for Laura Welch-Vilker or x150 for Jane Anderson